

(Senior) Consultant / Project Manager Salesforce.com

Location: München, Frankfurt, Düsseldorf and more

Job ID: 2014014

Structure your career at one of the global leaders in management consulting, technology and outsourcing. At our client, you will develop innovative solutions for top companies that start where other people's ideas end. Because, as part of an international team of experts, you will think end-to-end – from analysis to strategy through to implementation. For this reason, the whole is more than the sum of its parts - high performance results for our client's customers. Join our client now and benefit from individual promotion and be valued both personally and professionally.

Your responsibilities

The next step in your career leads you to a team that consults national and international key accounts from all industries on matters pertaining to the integration and optimal use of SaaS-based CRM solutions. In this role your IT expertise will be especially beneficial in developing solutions, both in the pre-sales offer phase as well as during implementation. More specifically, you will be the person working in close collaboration with the customer to develop the technical architecture with appropriate security concepts. You will also define the requirements for application and system integration, and review and approve all technical documents. Consequently, you will be the central controlling entity supporting prototyping as well as technical realization and implementation. This also includes risk and issue management. In your role you will be convincing both as a manager of agile (sub-)projects and work streams and as a technical consultant to the overall project manager. In addition to intense communications with the customer, for example during the requirements analysis, this position also requires close coordination with colleagues around the world, particularly those in our delivery centers.

Your knowledge

- Successful completion of a degree program in computer science, business informatics, (industrial) engineering, business studies, or science, or a similar qualification
- Several years of consulting and project experience pertaining to concept development as well as the development and implementation of CRM systems, specifically with Salesforce.com (modules, expansion and application possibilities and/or limitations, technical architecture, integration architecture)
- You have already worked with Salesforce.com and ideally already have a current Salesforce certification (ADM201, DEV401)

- Several years of insight into (global) implementation projects with offshore delivery
- Practical experience integrating legacy systems
- Methodical expertise and project experience in agile development and global rollouts
- Strong communication skills in English so that you can confidently address all hierarchical levels up to the executive board
- Good analytical and conceptual skills as well as a high sense of quality awareness

Drawing satisfaction from your own performance is daily routine when you work at our client. You will grow personally and professionally through the constantly new challenges and technologies. Through in-depth training and individual advancement, and through exchanging knowledge and experience with colleagues around the globe. We extend a warm welcome to you because we know that you will enrich us. With your abilities. With your questions. And with your application to us.

Please feel free and don't hesitate to contact us, if you have any questions.

Contact information

Gitta Spörer

Managing Partner

Tel. +49 (0) 176 / 840 190 94

Email: gitta.spoerer@allectio-consulting.com